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July 14, 2017

Summary of Financial Results of the Fiscal Year ending May 31, 2017 [Japanese standards] (Consolidated)

Company name: SHINWA ART AUCTION CO., LTD.

Stock Exchange listings: Tokyo

Securities code: 2437

URL: http://www.shinwa-art.com

Representative: Yoichiro Kurata, Pres

Yoichiro Kurata, President and Representative Director

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Scheduled date of ordinary general meeting of shareholders:

Scheduled date of payment of dividend:

August 30, 2017

August 31, 2017

Scheduled date of filing securities report:

August 31, 2017

Preparation of supplementary references regarding financial results: Yes

Holding the briefing of financial results: Yes (For institutional investors and analysts)

(All amounts are rounded down to the nearest million yen)

 $(\triangle \text{ means negative})$

1. Financial results of the Fiscal Year ending May 31, 2017 (June 1, 2016 – May 31, 2017)

(1) Consolidated operating results

(Percentages represent changes from previous year)

	Net Sales		Operating income		Ordinary	y income	Income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY05/2017	5,348	37.2	364	2.3	303	△8.7	166	1.3
FY05/2016	3,898	32.2	356	358.2	332	530.3	164	902.9

(Note) Comprehensive income FY05/2017: 165 million yen (1.4%)

FY05/2016: 163 million yen (-%)

	Net income per share	Diluted net income per share	Ratio of net income to equity	Ratio of ordinary income to total assets	Ratio of operating income to sales	
	yen	yen	%	%	%	
FY05/2017	28.13	27.89	8.8	5.8	6.8	
FY05/2016	28.69	28.30	9.7	9.1	9.1	

(Reference) Equity in earnings of affiliated companies

FY05/2017: — million yen FY05/2016: — million yen

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share	
	Million yen	Million yen	%	Yen	
FY05/2017	6,432	2,010	31.2	330.56	
FY05/2016	3,959	1,772	44.6	307.93	

(Reference) Shareholders equity

FY05/2017: 2,004 million yen

FY05/2016: 1,765 million yen

(3) Consolidated cash flow status

	,	Cash flow from operating activities	Cash flow from investments	Cash flow from financial activities	Balance of cash and cash equivalents	
Γ		Million yen	Million yen	Million yen	Million yen	
	FY05/2017	△1,550	△1,253	2,134	606	
	FY05/2016	279	△349	377	1,277	

2. Dividends

		Annual dividend per share					Dividend ratio	Ratio of dividends to net assets	
	1Q-end	2Q-end	3Q-end	Year-end	Annual	dividends	(consolidated)		
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%	
FY05/2016	_	0.00	_	7.00	7.00	40	24.4	2.3	
FY05/2017	_	0.00	-	7.20	7.20	43	25.6	2.2	
FY05/2018(forecasts)	1	0.00	-	7.20	7.20		19.2		

3. Consolidated performance forecasts for the Fiscal Year ending May 31, 2018 (June 1, 2017 – May 31, 2018)

(Percentages represent changes from previous year; \triangle means negative)

	(Percentages represent changes from previous year; △ ineans negative											
		Net sales		Operating	Operating income		Ordinary income		ıtable to	Net income		
١		1100 50	ares	operating meome		Gramary meome		owners of parent		per share		
ĺ		Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen		
	2Q (cumulative total)	2,249	25.4	139	_	102	_	59	_	9.88		
	Full term	5,960	11.5	432	18.6	374	23.5	227	37.0	37.58		

*Notes

(1) Changes in important subsidiaries during the current period (changes in specific subsidiaries resulting in modifications of the consolidation scope): None

(2) Changes in accounting principles, changes and restatements of accounting estimates

1) Changes in accounting principles caused by revision of accounting standards:
2) Changes other than 1):
3) Changes in accounting estimates:
4) Restatements:
None
None

(3) Number of outstanding shares (common shares)

1) Number of shares outstanding at the end of the period (including treasury stock)

FY05/2017: 6,926,900 shares FY05/2016: 6,594,900 shares 2) Number of treasury stock at the end of the period FY05/2017: 862,800 shares

FY05/2017: 862,800 shares FY05/2016: 862,800 shares

3) Average number of shares outstanding during the period

FY05/2017: 5,913,376 shares FY05/2016: 5,722,006 shares

(Reference) Unconsolidated business results

1. Unconsolidated business results of the Fiscal Year ending May 31, 2017 (June 1, 2016 - May 31, 2017)

(1) Unconsolidated operating results

(Percentages represent changes from previous year; △ means negative)

	Net Sales		Ordinary i	ncome	Net income		
	Million yen %		Million yen	%	Million yen	%	
FY05/2017	1,631	46.1	35	△57.6	30	△31.5	
FY05/2016	1,117	2.2	84	158.1	44	_	

	Net income per share	Diluted net income per share
	Yen	Yen
FY05/2017	5.14	5.09
FY05/2016	7.75	7.64

(2) Unconsolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share	
	Million yen	Million yen	%	Yen	
FY05/2017	3,567	1,745	48.8	287.18	
FY05/2016	2,530	1,642	64.7	285.72	

(Reference) Shareholders equity FY05/2017: 1,741 million yen FY05/2016: 1,637 million yen

2. Unconsolidated performance forecasts for the Fiscal Year ending May 31, 2018 (June 1, 2017 - May 31, 2018)

(Percentages represent changes from previous year; \triangle means negative)

				(1 01001114	ges represent enange.	mom premous	jear, - means negative)
	Net sal	es	Ordinary i	income	Net inco	me	Net income per share
	Million yen	%	Million yen	%	Million yen	%	Yen
2Q (cumulative total)	460	22.6	2	_	1	_	0.18
Full term	1,000	△38.7	67	88.8	54	78.3	8.93

^{*} Summary of financial results is not audited.

1. Analyses on operating results and financial position

(1) Analysis on operating results

(Operating results of the current term)

During the current consolidated fiscal year, Japanese economy has shown gradual upswing, in conjunction with improved environment for employment/earning and effects of various governmental policies. However, there are so many uncertain elements in the arena of overseas politics and financial/capital markets including so-called "Brexit", as well as impacts of global geopolitical risks, implying unknown consequences in the future.

Amid such environment, the Group has endeavored to offer excellent articles including mainly high-priced art objects to auctions as part of its auction related business, and to recommend art collectors comprising mainly of wealthy class that they should participate in auctions. In addition, the Group has concentrated its efforts in its energy related business to sales of low-pressure type photovoltaic installations, while preparing for full-blown operation of medical tourism as part of the business category of supporting medical institutions, so that the Group could build up its structure to ensure stable profitability at an early stage.

The operating results for each business segment are as follows.

① Auction related business

With respect to auction related business, handling volume was 2,994,566,000 yen (decrease by 27.5% YoY), net sales was 922,133,000 yen (decrease by 21.9% YoY), and segment loss was minus 112,475,000 yen (in contrast to segment income of 89,175,000 yen in the previous year).

The operating results for each business category are as follows.

		28th term										
				FY05/2	2017							
Category	Volume (thousand yen)	YoY (%)	Net sales (thousand yen)	YoY (%)	Auctions held	Items offered	Successful bids	Sell through rate (%)				
Modern Art Auction	1,442,040	△21.3	307,853	△19.0	6	710	577	81.3				
Modern Ceramics Auction	328,025	2.4	68,972	2.1	4	908	862	94.9				
Modern Art Part II Auction	226,013	△34.1	53,590	△33.9	6	1,638	1,461	89.2				
Other auctions (see Note 2)	600,080	△39.7	138,501	△27.7	12	4,327	2,761	63.8				
Auctions business - total	2,596,158	△25.6	568,918	△21.0	28	7,583	5,661	74.7				
Private sale	325,848	△42.4	288,388	△28.8								
Others	72,560	△2.5	64,826	16.1								
Other auction related business - total	398,408	△37.8	353,215	△23.3								
Auction related business - total	2,994,566	△27.5	922,133	△21.9								

(Note) 1. One of major factors causing divergence with respect to YoY ratios of handling volume and of net sales is increase/decrease in merchandise sales. Merchandise sales constitute the Group's net sales, like commission income on successful auction bid price, income from catalog sales and annual membership fee do, and therefore if an article is sold from our stock, its sales price (successful bid price in case of being sold by auction) shall be allocated to net sales, as merchandise sales.

^{2. &}quot;Other auctions" are held from time to time depending on how many items are offered.

i) Auction business

During the current consolidated fiscal year, the Company held 28 auctions in total. These include: Modern Art Auction and Modern Art Part II Auction, each of which was held six times; Bags/Jewellery & Watches Auction was held five times; Modern Ceramics Auction was held four times; Wine Auction was held three times; European Decorative Art Auction and Post-War & Contemporary Art Auction, each of which was held twice.

Modern Art Auction has seen slight increase in numbers of items offered by 6.6% YoY and increase in numbers of successful bids by 0.5% YoY, and ratio of successful bid value relative to the estimated minimum sum was as high as 120.3% on average. However, average successful bid value decreased by 21.9% YoY.

Modern Ceramics Auction has seen decrease in number of items offered by 5.3% and in number of successful bids by 4.6% (both YoY) because of fewer auctions held by one, whereas two auctions including antique arts achieved good performance in the current consolidated fiscal year, resulting in average successful bid value increased by 7.3% YoY and also ratio of successful bid value relative to the estimated minimum sum was as high as 148.3% on average.

As for Modern Art Part II Auction, both numbers of items offered and of successful bids decreased by 11.9% and 12.8%, respectively YoY. Average successful bid value decreased by 24.4% YoY, and ratio of successful bid value relative to the estimated minimum sum was 123.0% on average.

In terms of other auctions, handling volume of Post-War & Contemporary Art Auction substantially decreased as compared to the previous year, whereas Wine Auction maintained as high level as the previous year.

ii) Other auction related business

Private Sale department put its efforts to actively dealing with high-valued items, but both handling volume and net sales of other auctions related business decreased by 37.8% and 23.3% respectively as compared to the previous year due to the fact that in the previous year there were some especially high-value items successfully sold. As such, decreased revenues of the auction business could not be supplemented.

② Energy related business

With respect to sales of low-pressure type photovoltaic power generation installations of 50 kW class in the energy related business, 193 of those were sold during the current consolidated fiscal year (increase by 91.1% as compared to the previous year during which 101 installations were sold). Thanks to the demands intended for 50% special depreciation provided by the taxation system for promoting investment on productivity improvement equipment, number of installations sold maintained high-level and 114 of them were sold until the end of March, 2017, namely the deadline of the abovementioned tax break. Since April, slower growth of demands was expected but in practice there remained strong demands, leading to further substantial addition of installations sold.

In addition, electric power selling business by the subsidiary using its own photovoltaic installations and other business have contributed to the Group's performance, leading to net sales of 4,421,768,000 yen (increase by 62.9% YoY) and segment income of 479,244,000 yen (increase by 78.0% YoY) in the current consolidated fiscal year.

It should be noted that the Group acquired SHINWA APEC MALAYSIA SDN. BHD. in Malaysia and started PKS business, aiming at developing one of its new pillars of income in the energy related business.

③ Others

In the business category of supporting medical institutions, the Group endeavored to expand business to establish its profitability pillars as presenting cutting-edge medical technologies and high quality medical services to wealthy class in Asia, including Japan, with affiliated medical institutions having been considerably enhanced.

In such context, during the current consolidated fiscal year, net sales was 5,348,142,000 yen (increase by 37.2% and 1,450,041,000 yen YoY), operating income was 364,615,000 yen (increase by 2.3% and 8,321,000 yen YoY), ordinary income was 303,389,000 yen (decrease by 8.7% and 28,942,000 yen YoY), and net income attributable to owners of parent was 166,315,000 yen (increase by 1.3% and 2,165,000 yen YoY).

(2) Overall financial position of the current period

Total assets in the current consolidated fiscal year was 6,432,210,000 (increase by 2,473,023,000 yen YoY). It comprises mainly current assets of 5,026,441,000 yen (increase by 1,460,242,000 yen YoY) and non-current assets of 1,405,769,000 yen (increase by 1,012,781,000 yen). Current assets comprises mainly cash and deposits of 1,617,433,000 yen (decrease by 448,192,000 yen YoY), accounts receivable - trade of 1,957,424,000 yen (increase by 1,700,867,000 yen YoY), accounts payable - other from auction business of 134,285,000 yen (decrease by 93,715,000 yen YoY), merchandise of 884,064,000 yen (increase by 257,242,000 yen YoY), advance payments of 95,777,000 yen (decrease by 103,307,000 yen YoY), and other current assets of 263,828,000 yen (increase by 149,430,000 yen YoY). Current assets comprises mainly machinery, equipment and vehicles (net) of 979,832,000 yen (increase by 727,367,000 yen YoY), land of 122,760,000 yen (increase by 92,260,000 yen YoY), stocks of subsidiaries and affiliates of 102,657,000 yen (increase by 102,657,000 yen YoY), and investments and other assets 180,594,000 yen (increase by 83,467,000 yen YoY).

Total liabilities was 4,421,853,000 yen (increase by 2,235,640,000 yen YoY). It comprises mainly current liabilities of 3,272,049,000 yen (increase by 1,493,574,000 yen YoY) and non-current liabilities of 1,149,803,000 yen (increase by 742,065,000 yen YoY). Current liabilities comprises mainly short-term loans payable of 2,226,035,000 yen (increase by 1,243,535,000 yen YoY), current portion of long-term loans payable of 287,972,000 yen (increase by 226,800,000 yen YoY), accounts payable - auction business of 274,696,000 yen (decrease by 76,121,000 yen YoY), and income taxes payable of 6,201,000 yen (decrease by 92,237,000 yen YoY). Non-current liabilities comprises mainly long-term loans payable of

334,584,000 yen (increase by 7,028,000 yen YoY) and long-term accounts payable-installment purchase of 611,304,000 yen (increase by 611,304,000 yen YoY).

Net assets was 2,010,357,000 yen (increase by 237,383,000 yen YoY). It comprises mainly capital stock of 987,181,000 yen (increase by 56,724,000 yen YoY), capital surplus of 592,464,000 yen (increase by 56,724,000 yen YoY), retained earnings of 650,576,000 yen (increase by 126,190,000 yen YoY), and treasury stock of minus 223,655,000 yen (same as the previous year). As a result, currently net assets per share is 330.56 yen and equity ratio is 31.2%.

(3) Overall cash flows of the current term

Cash and cash equivalents (hereinafter, "business fund") at the end of the current consolidated fiscal year decreased by 670,452,000 yen (decreased cash flow from operating activities and investment activities was partly offset by decreased cash flow from financial activities), resulting in the business fund of 606,922,000 yen at the end of the current consolidated fiscal year.

Details of cash flow in the current consolidated fiscal year are as follows.

(Cash flow from operating activities)

The business fund spent as a result of operating activities in the current consolidated fiscal year was 1,550,695,000 yen (279,519,000 yen gained in the previous year). It comprises mainly, on one hand, decrease by 1,700,867,000 yen due to increase in sales credit and decrease by 257,242,000 yen due to increase in inventories, and on the other hand, increased business fund due to net income before income taxes of 295,926,000 yen.

(Cash flow from investment activities)

The business fund spent as a result of investment activities in the current consolidated fiscal year was 1,253,805,000 yen (349,480,000 yen spent in the previous year). It comprises mainly purchase of property, plant and equipment of 870,773,000 yen, purchase of stocks of subsidiaries and affiliates of 102,657,000 yen, and increased payments of 222,260,000 yen due to increase in payments into time deposits.

(Cash flow from financial activities)

The business fund gained as a result of financial activities in the current consolidated fiscal year was 2,134,153,000 yen (377,176,000 yen gained in the previous year). It comprises mainly, on one hand, increased business fund including proceeds of 1,224,178,000 yen due to net increase in short-term loans payable, proceeds from long-term loans payable of 370,000,000 yen, proceeds from issuance of common stock of 113,446,000 yen, and on the other hand, repayments of long-term loans payable of 136,172,000 yen, payments for sale and installment back deal of 197,670,000 yen, and dividends paid of 39,908,000 yen.

Trends in cash flow indicators are as follows.

	FY05/2013	FY05/2014	FY05/2015	FY05/2016	FY05/2017
Equity ratio (%)	_	57.1	48.5	44.6	31.2
Equity ratio based on market value (%)	_	64.1	62.5	55.2	28.7
Ratio of cash flow to interest-bearing liabilities (year)	_	_	2.0	4.9	_
Interest coverage ratio (times)	_	_	27.9	15.9	_

Equity ratio: Equity / Total assets

Equity ratio based on market value: Aggregate market value / Total assets

Ratio of cash flow to interest-bearing liabilities: Interest-bearing liabilities / Cash flow

Interest coverage ratio: Cash flow / Interest payment

NOTES: 1. Each indicator is calculated based on the consolidated financial results. It should be noted that because consolidated financial statements have been created since FY05/2014, figures of FY05/2013 are not disclosed.

- 2. Aggregate market value is calculated based on the number of shares issued, excluding treasury stock.
- 3. Cash flow from operating activities is used.
- 4. "Ratio of cash flow to interest-bearing liabilities" and "Interest coverage ratio" of FY05/2014 and FY05/2017 are not disclosed because cash flow from operating activities is negative.

(4) Forecasts for the future

Although Japanese economy as a whole has kept gradual recovery, deflation mindset has not yet turned towards breakaway, and the current government has its policies on reaching the inflation target of 2% being sequentially postponed.

Under such environment, for auction-related business in general, environment for publicly gathering the items to be offered for auctions has become even worse than the last year and we are struggling in such an extremely tough business environment. Nevertheless, we will put our full efforts to overcoming such situations including reconsideration of our operational framework, and also continue to work on reappraisal and evaluation of Japanese modern art that is called "Regeneration Project of Japanese Modern Art", including our gallery business to be started in full swing.

The Company has offered private sale (negotiated transaction) in response to the customers' needs as a business supplementing public auctions, and for the future, it has established Shinwa Prive Co., Ltd. for the purpose of more active reappraisal and evaluation of Japanese modern art, including negotiated transaction, and taking into account the global trends for auction companies to have separately gallery function, so that the Company would set out its role as a market-maker more clearly through Shinwa Prive.

With respect to the energy related business, since the special depreciation measures for photovoltaic installations using the taxation system for promoting investment on productivity improvement equipment have already ended at the end of March, 2017, the Group will proactively work on for the future to exploit demands for the business focusing on rate of return, that is essential. However, sales price will be inevitably lower in the market as a whole and lower profitability should be expected, so the Group will also put its efforts to early monetization of its PKS business as a new business in this segment.

In the business category of supporting medical institutions, the Group will endeavor further to enhance affiliated medical institutions, to establish its profitability pillars as presenting cutting-edge medical technologies and high quality medical services to wealthy class in Asia, including Japan.

In such context, consolidated performance for the fiscal year ending May, 2018 is projected as follows: consolidated net sales of 5,960,891,000 yen (increase by 11.5% YoY); consolidated operating income of 432,299,000 yen (increase by 18.6% YoY); consolidated ordinary income of 374,582,000 yen (increase by 23.5% YoY); and net income attributable to owners of parent of 227,904,000 yen (increase by 37.0% YoY).

In addition, as for performance forecasts of individual segments, although it is expected that net sales of photovoltaic installations would be lower during the first half as compared to the previous year, the Group shall lay stress on its mainstream of auction business and expects, for auction related business, net sales of 1,000,055,000 yen (decrease by 38.7% YoY), ordinary income of 67,744,000 yen (increase by 88.8% YoY), and net income of 54,161,000 yen (increase by 78.3% YoY).

(The abovementioned forecasts are based on information currently available to the Company, and include largely uncertain elements. Meanwhile, actual performance in the future may differ substantially, influenced by a wide variety of factors.)

(5) Basic principle of profit allocation and dividends for the current/next term

Basic idea for dividends policies of the Company is, while based on paying dividends according to the actual profit positions, that dividends should be determined upon consideration of, in a comprehensive manner, need for maintaining stable dividends, enhancing internal reserve in preparation for the future business development, and strengthening financial standing, etc. The Company seeks to appropriate its internally reserved funds into investment and loans for business expansion based on middle-and-long term viewpoints.

One of the basic principles of the Company is that year-end dividends should be paid out from the surplus, if any. Year-end dividends are determined by the general shareholders' meeting. In addition, the Company has a provision in its articles of incorporation that states "The Company may, according to the decision taken by the Board of Directors, pay out interim dividends, with November 30 as reference date every year.", so that it could respond timely depending on the current situation.

Year-end dividend of the current term shall be 7.20 yen per share, taking the performance of the current term and the Company's recent financial situation into account, and so that it should facilitate returning profits to its shareholders.

For the next term, we expect to pay out dividend of 7.20 yen per share.

2. Basic idea for the selection of accounting standards

The Group has decided to produce its consolidated financial statements in accordance with Japanese standards for the time being, considering year-on-year comparability of consolidated financial statements and comparability with other companies. Meanwhile, the Group also considers the possibility of applying International Financial Reporting Standards as appropriate, taking various domestic/international situations into account.

3. Consolidated Financial Statements

(1) Consolidated Balance Sheets

	Previous consolidated fiscal year (May 31, 2016)	(Thousand yen; △ means negative Current consolidated fiscal year (May 31, 2017)	
Assets	, <u>,</u> , , , ,	, ,	
Current assets			
Cash and deposits	2,065,625	1,617,433	
Accounts receivable - trade	256,556	1,957,424	
Accounts receivable - other from auction business	228,001	134,285	
Merchandise	626,822	884,064	
Work in process	5,990	600	
Advance payments	199,085	95,777	
Deferred tax assets	70,131	73,479	
Other	114,398	263,828	
Allowance for doubtful accounts	△412	△453	
Total current assets	3,566,198	5,026,441	
Non-current assets			
Property, plant and equipment			
Buildings and structures	97,355	97,830	
Accumulated depreciation	△93,086	△94,485	
Buildings and structures (net)	4,269	3,344	
Machinery, equipment and vehicles	280,999	1,055,148	
Accumulated depreciation	△28,534	△75,315	
Machinery, equipment and vehicles (net)	252,465	979,832	
Land	30,500	122,760	
Other	35,287	44,309	
Accumulated depreciation	△32,955	△33,907	
Other (net)	2,331	10,401	
Total property, plant and equipment	289,566	1,116,339	
Intangible assets			
Software	5,741	4,441	
Total intangible assets	5,741	4,441	
Investment and other assets			
Stocks of subsidiaries and affiliates	_	102,657	
Deferred tax assets	14,417	15,656	
Other	97,127	180,594	
Allowance for doubtful accounts	△13,864	△13,921	
Total investments and other assets	97,680	284,988	
Total non-current assets	392,988	1,405,769	
Total assets	3,959,187	6,432,210	

	(Thousand yen; △ means negative)
	Previous consolidated fiscal year (May 31, 2016)	Current consolidated fiscal year (May 31, 2017)
Liabilities		
Current liabilities		
Accounts payable - trade	65,219	119,855
Accounts payable - other from auction business	350,817	274,696
Short-term loans payable	982,500	2,226,035
Current portion of long-term loans payable	61,172	287,972
Income taxes payable	98,438	6,201
Provision for bonuses	18,675	42,094
Provision for directors' bonuses	58,232	57,255
Other	143,419	257,940
Total current liabilities	1,778,474	3,272,049
Non-current liabilities		
Long-term loans payable	327,556	334,584
Liabilities on retirement benefits	42,550	46,600
Deferred tax liabilities	21,190	145,934
Long-term accounts payable-installment purchase	_	611,304
Other	16,441	11,381
Total non-current liabilities	407,738	1,149,803
Total liabilities	2,186,212	4,421,853
Net assets		<u> </u>
Shareholders' equity		
Capital stock	930,457	987,181
Capital surplus	535,740	592,464
Retained earnings	524,385	650,576
Treasury stock	△223,655	△223,655
Total shareholders' equity	1,766,928	2,006,566
Accumulated other comprehensive income		
Foreign currency translation adjustment	△1,864	△2,035
Total accumulated other comprehensive income	△1,864	△2,035
Subscription rights to shares	5,210	3,616
Non-controlling interests	2,699	2,210
Total net assets	1,772,974	2,010,357
Total liabilities and net assets	3,959,187	6,432,210

164,149

166,315

Net income attributable to owners of parent

$(2) \quad Consolidated \ Statements \ of \ Income \ and \ Statement \ of \ Comprehensive \ Income$

(Consolidated Statements of Income) (Thousand yen; \triangle means negative) Previous consolidated Current consolidated fiscal year fiscal year (Jun. 1, 2016 (Jun. 1, 2015 - May 31, 2017) - May 31, 2016) Net sales 3,898,100 5,348,142 Cost of sales 2,633,213 4,032,022 Gross profit 1,264,886 1,316,119 Selling, general and administrative expenses 908,592 951,504 Operating income 356,293 364,615 Non-operating income Interest income 648 529 Foreign exchange gains 53 Gain on forfeiture of unclaimed dividends 160 68 Gain on valuation of derivatives 3,420 Compensation income for valuation service 506 Other 1,286 1,560 Total non-operating income 2,602 5,631 Non-operating expenses Interest expenses 17,854 31,708 Loss on valuation of derivatives 3,798 Foreign exchange losses 2,273 Commission fee 31,941 Other 2,637 3,207 Total non-operating expenses 26,563 66,856 Ordinary income 332,332 303,389 Extraordinary income Gain on reversal of subscription rights to shares 3,474 1,592 Total extraordinary income 3,474 1,592 Extraordinary losses Loss on valuation of investment securities 5,944 9,055 Provision of allowance for doubtful accounts 48,614 Total extraordinary losses 54,559 9,055 Net income before income taxes and minority interests 281,247 295,926 Income taxes - current 116,957 9,827 Income taxes - deferred 877 120,156 Total income taxes 117,835 129,983 Net income 163,412 165,942 △737 Net income or loss (\triangle) attributable to non-controlling shareholders $\triangle 372$

(Consolidated Statement of Comprehensive Income)

	(Thou	sand yen; △ means negative)
	Previous consolidated fiscal year (Jun. 1, 2015 - May 31, 2016)	Current consolidated fiscal year (Jun. 1, 2016 - May 31, 2017)
Net income	163,412	165,942
Other comprehensive income		
Foreign currency translation adjustment	△256	△288
Total other comprehensive income	△256	△288
Comprehensive income	163,155	165,654
(detail)		
Comprehensive income attributable to owners of parent	163,994	166,144
Comprehensive income attributable to non-controlling interests	△838	△489

(3) Consolidated Statements of Shareholders' Equity

Previous consolidated fiscal year (Jun. 1, 2015 - May 31, 2016)

(Thousand yen; \triangle means negative)

		Shareholders' equity			
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance at the start of current period	926,742	532,026	394,484	△221,530	1,631,723
Changes of items during the period					
Issuance of new shares	3,714	3,714			7,428
Dividends from surplus			△34,248		△34,248
Income attributable to owners of parent			164,149		164,149
Purchase of treasury stock				△2,125	△2,125
Changes of items other than shareholders' equity (net)					
Total changes of items during the period	3,714	3,714	129,901	△2,125	135,205
Balance at the end of current period	930,457	535,740	524,385	△223,655	1,766,928

		Accumulated other comprehensive income		Non-controlling	Total net
	Foreign currency translation adjustment	Total accumulated other comprehensive income	rights to shares	interests	assets
Balance at the start of current period	△1,708	△1,708	9,893	919	1,640,827
Changes of items during the period					
Issuance of new shares					7,428
Dividends from surplus					△34,248
Income attributable to owners of parent					164,149
Purchase of treasury stock					△2,125
Changes of items other than shareholders' equity (net)	△155	△155	△4,682	1,780	△3,057
Total changes of items during the period	△155	△155	△4,682	1,780	132,147
Balance at the end of current period	△1,864	△1,864	5,210	2,699	1,772,974

Current consolidated fiscal year (Jun. 1, 2016 - May 31, 2017)

(Thousand yen; \triangle means negative)

		Shareholders' equity			
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance at the start of current period	930,457	535,740	524,385	△223,655	1,766,928
Changes of items during the period					
Issuance of new shares	56,724	56,724			113,448
Dividends from surplus			△40,124		△40,124
Income attributable to owners of parent			166,315		166,315
Purchase of treasury stock					-
Changes of items other than shareholders' equity (net)					
Total changes of items during the period	56,724	56,724	126,190	_	239,638
Balance at the end of current period	987,181	592,464	650,576	△223,655	2,006,566

		llated other	Subscription	Non-controlling interests	Total net assets
	Foreign currency translation adjustment	Total accumulated other comprehensive income	rights to shares		
Balance at the start of current period	△1,864	△1,864	5,210	2,699	1,772,974
Changes of items during the period					
Issuance of new shares					113,448
Dividends from surplus					△40,124
Income attributable to owners of parent					166,315
Purchase of treasury stock					_
Changes of items other than					
shareholders' equity (net)	△170	△170	△1,594	△489	△2,255
Total changes of items during the period	△170	△170	△1,594	△489	237,383
Balance at the end of current period	△2,035	△2,035	3,616	2,210	2,010,357

	Previous consolidated fiscal year (Jun. 1, 2015 - May 31, 2016)	Current consolidated fiscal year (Jun. 1, 2016 - May 31, 2017)
Cash flow from operating activities	1111 31, 2010)	11111 31, 2017)
Net income before income taxes	281,247	295,926
Depreciation	29,479	50,690
Increase or decrease (\triangle) in allowance for doubtful accounts	∆46	98
Increase or decrease (\triangle) in provision for bonuses	229	23,419
Increase or decrease (\triangle) in provision for directors' bonuses	58,232	∆977
Increase or decrease (\triangle) in liabilities for retirement benefits	4,750	4,050
Interest and dividends income	△648	Δ529
Interest expenses	17,854	31,708
Bad debts expenses	48,614	_
Loss or gain (\triangle) on valuation of investment securities	5,944	9,055
Gain on reversal of subscription rights to shares	△3,474	△1,592
Loss or gain (\triangle) on valuation of investment securities	3,798	△3,420
Decrease or increase (\triangle) in notes and accounts receivable - trade	△252,436	$\triangle 1,700,867$
Decrease or increase (\triangle) in accounts receivable - other from auction business	33,615	93,715
Decrease or increase (\triangle) in inventories	272,906	△257,242
Decrease or increase (\triangle) in advance payments	△59,110	103,307
Increase or decrease (\triangle) in notes and accounts payable-trade	33,323	54,635
Increase or decrease (\triangle) in accounts payable - other from auction business	△52,544	△76,121
Other	△61,586	10,451
Subtotal	360,148	△1,363,693
Interest and dividends income received	636	578
Interest expenses paid	△17,609	△32,233
Income taxes paid	△63,655	△155,346
Net cash provided by or used in (\triangle) operating activities	279,519	$\triangle 1,550,695$
Cash flow from investing activities		
Purchase of property, plant and equipment	△24,480	△870,773
Purchase of intangible assets	△6,500	_
Payments into time deposits	△808,250	$\triangle 1,319,525$
Proceeds from withdrawal of time deposits	495,000	1,097,265
Purchase of stocks of subsidiaries and affiliates	_	$\triangle 102,657$
Collection of loans receivable	8,951	_
Payments for lease and guarantee deposits	△15,046	△1,267
Proceeds from collection of lease and guarantee deposits	845	_
Decrease or increase (\triangle) in other investments		△56,845
Net cash provided by or used in (\triangle) investing activities	△349,480	△1,253,805
Cash flows from financing activities		
Net increase or decrease (\triangle) in short-term loans payable	621,000	1,224,178
Proceeds from long-term loans payable	70,000	370,000
Repayments of long-term loans payable	△287,227	△136,172
Proceeds from issuance of common stock	6,560	113,446
Proceeds from issuance of subscription rights to shares	450	_
Purchase of treasury stock	Δ2,125	_
Cash dividends paid	Δ34,100	Δ39,908
Proceeds from sale and installment back deal	_	800,280
Payments for sale and installment back deal	2 (10	△197,670
Proceeds from share issuance to non-controlling shareholders	2,619	-
Net cash provided by or used in (\triangle) financing activities	377,176	2,134,153
Effect of exchange rate change on cash and cash equivalents	△1,371	△105
Net increase or decrease (\triangle) in cash and cash equivalents	305,844	△670,452
Cash and cash equivalents at beginning of period	971,531	1,277,375
Cash and cash equivalents at end of period	1,277,375	606,922